Background

Strong legacy within mobile sector
Has provided us with technology leadership
We are now expanding applicable areas of our knowledge
About us

Operating in three segments; Digital Identity, Smart Cards & Mobile
Two separate end markets
Technological synergies
Market drivers

- Increasing number of services that require login through different devices
- Increased demand for protection of digital identity
- Ever more connected world – same account on several units
- Demand to replace current authentication solutions which require PIN-code
Digital Identity

TECHNOLOGY
- Existing technology - new application

CUSTOMERS
- Banking
- Betting
- Transport
- Health

MARKET
- Nordics

Addressable market – Digital identity
YOUNiQ

- Combines multiple biometrics - convenient & secure digital identity
- Makes modern, everyday life more easy
- No PIN-code – convenient
- Additional security
- Personalization
Why we do this

Diversifying revenue base

Using existing strengths from other business areas

Capturing growth opportunities
YOUNiQ – contributes to value-creation

Addressing a market with lower competitiveness, focus on technological leadership instead of cost.

Larger share of recurring income, increase revenue and earnings resilience.

A high position in the value chain – enabling stronger margins.
Business model – Digital Identity

REVENUES
- Transaction based
- Licensing fees
- Services

PRECISE

Digital Identity
- Banking
- Betting
- Transport
- Health

END CUSTOMERS
Case - Banking

- Current identification solutions not secure
- Replaces PIN-code – convenient log-in
- Most logins are made to check account status
- Possible to create account conveniently
- YOUNiQ – time effective and secure transactions
Case - Betting

- E-mail and password registration – account holder not identified
- YOUNiQ can reduce fraud
- Increases convenience – fast in-app action
- Ensures non-authorized betting – minors, gambling addiction
- YOUNiQ enables personalization
Smart Cards

- Close to commercial launch
- Biometric payment cards - convenience and safe contactless payments
- Contactless biometric payment cards - initial volume during the second half of 2019
- Strong partnerships
Mobile

- Reorganisation will strengthen Mobile
- Main revenue stream in the near future
- Shanghai office - increase local presence
- Strong collaboration partners
- Effective way of working
Summary & Outlook

- Digital identity, commercial phase second half of 2019
- Biometric smart cards – we are well positioned
- Mobile - primary source of revenue 2019
- Reorganisation supports profitable growth
- Solid financial position enables ongoing investments
Thank You!

VERIFIED BY YOU

precisebiometrics.com